

BRAND PRISM



BRAND VALUES

ASPIRATIONAL MODERN ELEGANCE TREND ON TIMELESSLY FEMININE IRREVERENT WHIMSICAL

# Sam Edelman

"RAISON D'ÊTRE"

reason to be

(n.) the most important reason or purpose for someone or something's existence.

THE HERO STORY OF OUR BRAND THAT INTERSECTS ALL EXPRESSIONS. THIS STORY MUST REMAIN CONSISTENT IN ALL PROJECTS RELATING TO THE BRAND.

our *raison d'être* is more than just a logo, a name.

IT IS CONSISTENTLY REPRESENTED EACH SEASON TO FORGE AN EMOTIONAL BRAND CONNECTION WITH OUR CONSUMERS.

ONCE SEEN, IT IS ALWAYS RECOGNIZABLE.

OUR  $\it raison\ d'\hat{\it etre}$  can be represented by logo, color, material, shape, language or pattern.

IT CAN ALSO BE INFORMED BY A CONCEPT, AN INFLUENCE, A PLACE, A MUSE, A MOMENT IN TIME, OR A PRODUCT.

"RAISON D'ÊTRE"

The preservation of our  $\it raison~d'\hat{\it etre}$  is paramount.

a successful  $\it raison~d'\hat{\it etre}$  is presented each season in consistent and disciplined form.

our  $\it raison\ d'\hat{\it etre}$  must instill a passion, commitment, and conviction in all those who work with the brand.

our  $\it raison\ d'\hat{\it etre}$  must be cherished and nurtured.

our *raison d'être* only strengthens through the years.

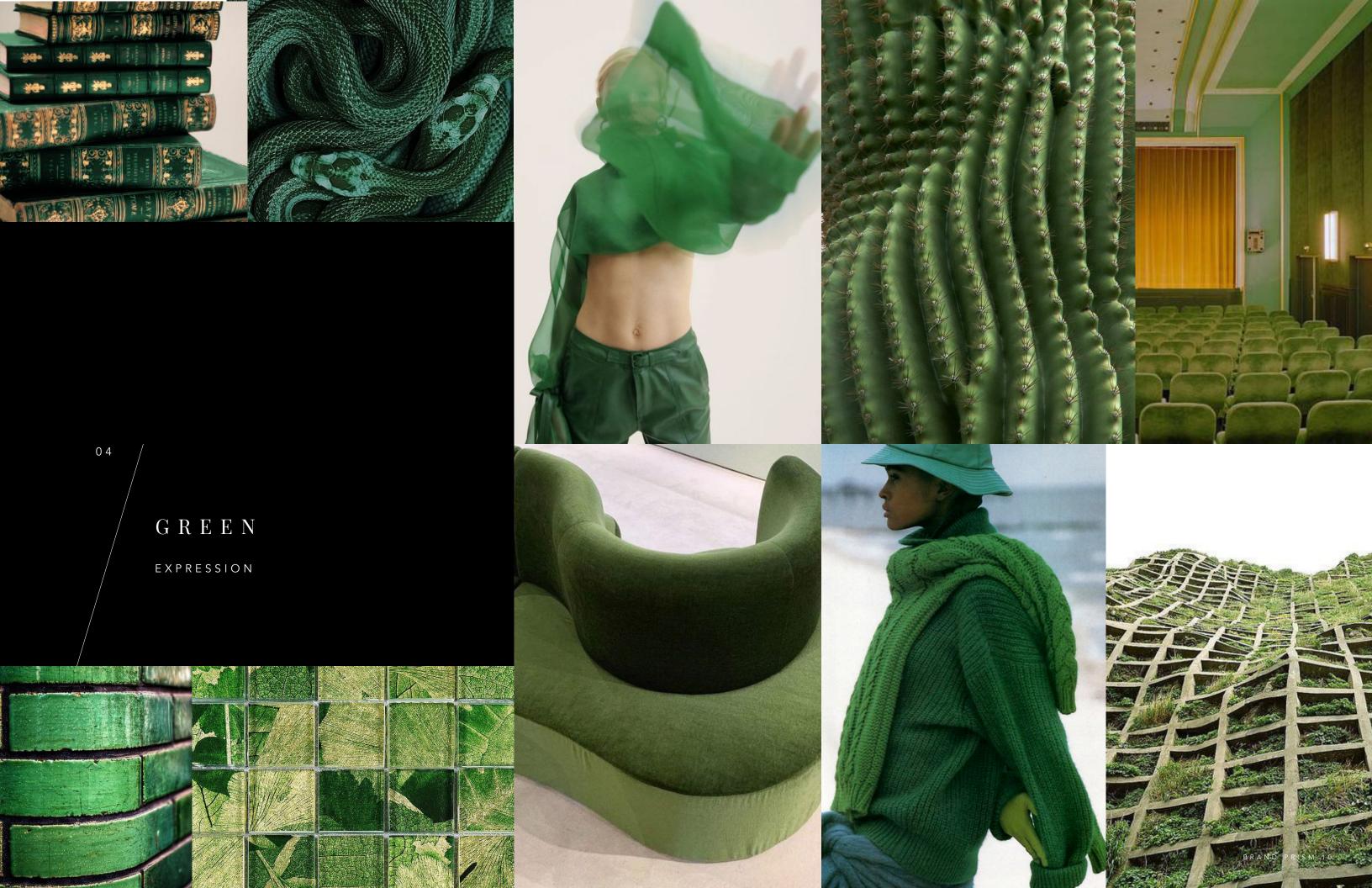
"RAISON D'ÊTRE"

# Sorn in STORY OF LIBBY STORY OF SAM EXPRESSIVE FORWARD THINKING AMERICAN ELEGANCE INNOVATOR MID CENTURY ASPIRATIONAL STYLE ARTIST BRAND PRISM 06









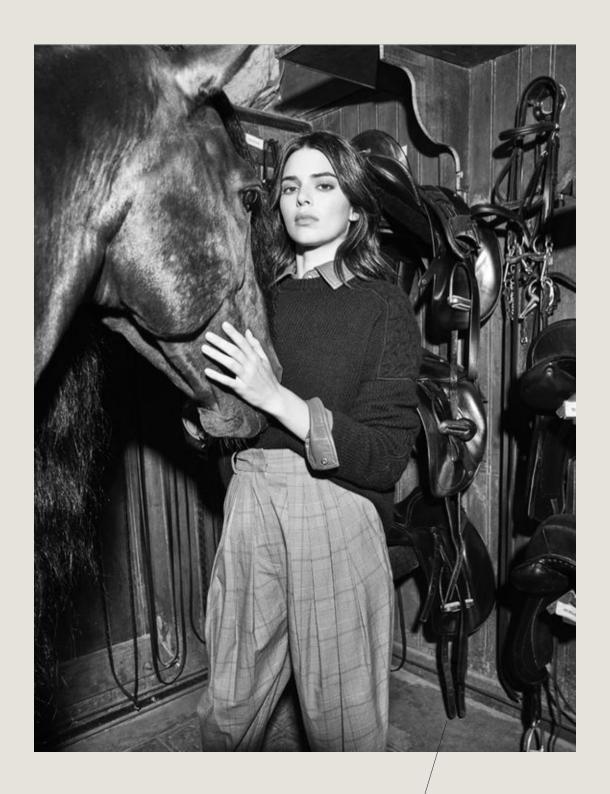




0 5

# MID CENTURY

DESIGN ARCHITECTURE theme I
HERITAGE



THESE THEMES ILLUMINATE OUR PRODUCT,
MESSAGING AND BRAND IDENTITY.

THEME I 01

### SADDLE STITCHING

EQUESTRIAN INFLUENCE
SADDLER'S SPIRIT
NATURAL LEATHERS



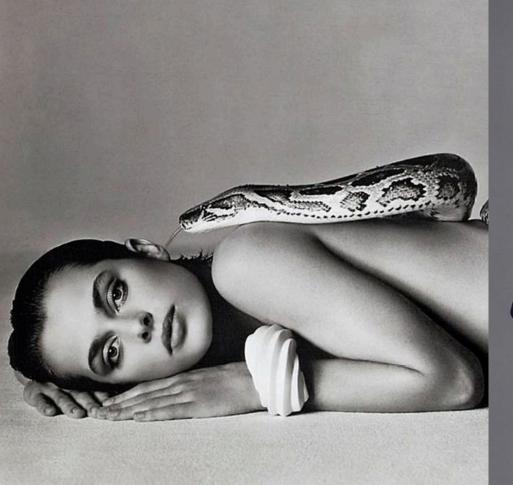




















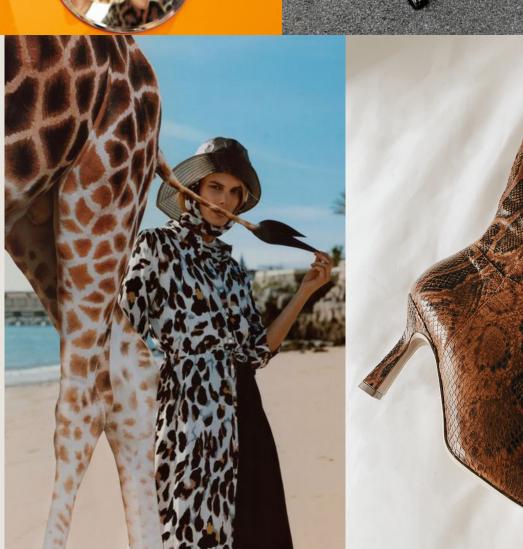
THEME I 02

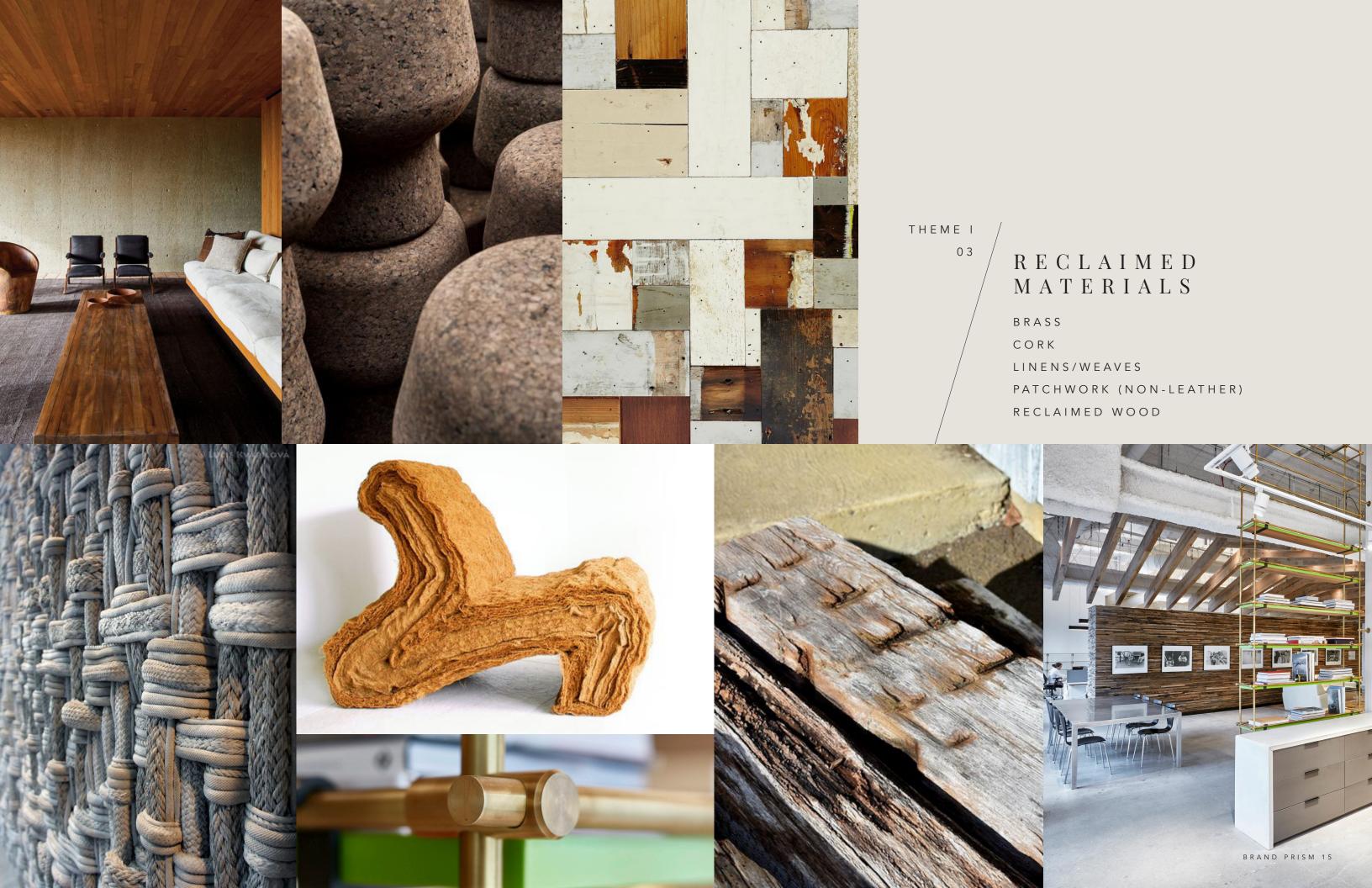
## EXOTIC SKINS

CROCODILE

MIXTURES OF SNAKE

PONY HAIR 'BRAHMA'





theme II
ARTISTRY



THESE THEMES DEFINE THE ARTISANAL

EARMARKS OF OUR BRAND. THEY MAGNIFY

OUR FOUNDER'S INFLUENCE, AND SHAPE OUR

VISUAL EXPRESSION.



THEME II

0 1

#### S A M E D E L M A N S I G N A T U R E

PENMANSHIP

CY TWOMBLY

ARTISANAL OUTSOLE STRIPE

SIGNATURE SE SCRIPT





theme III
E X P R E S S I O N I S M



THESE THEMES COLOR OUR IRREVERENT SPIRIT AND INDIVIDUALITY. THEY REPRESENT OUR TREND ON POINT OF VIEW, MIXED WITH THE WHIMSICAL AND UNEXPECTED ENERGY OF OUR BRAND.





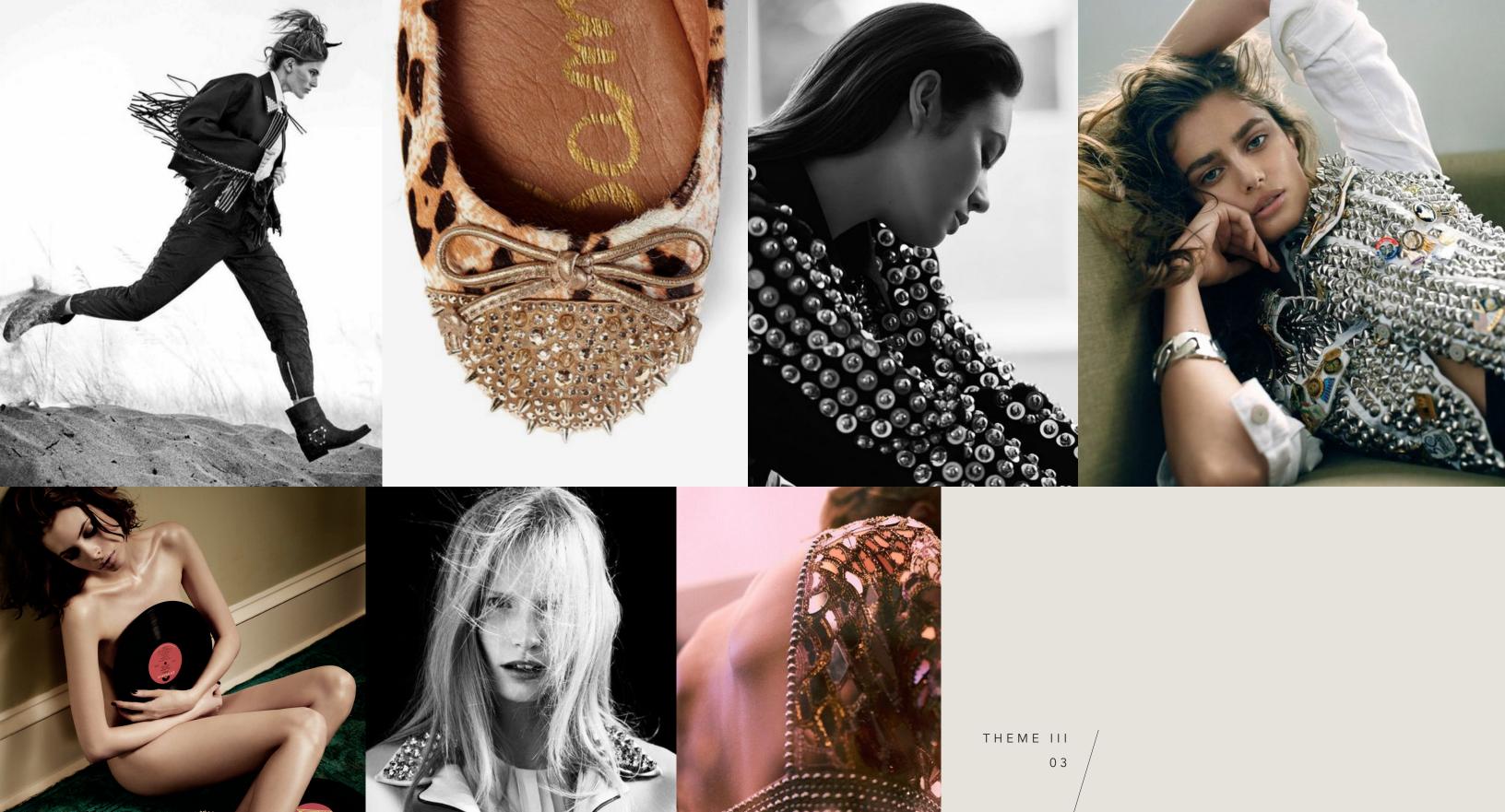


THEME III 02

### MIXED MEDIA

TRE-COLORE
FORNASETTI
PATCHWORK





BRAND PRISM 22

#### EMPOWERMENT

COMBAT BOOTS
VINTAGE MOTORCYCLE
ROCK & ROLL